The Dental Directory 2011
United Kingdom Edition

Mike Coleman uses Sani-Tips in his three-surgery private practice and has done so exclusively for over a decade. Mike’s experience of using Sani-Tips has eliminated moisture contamination and chances of adhesive failures.

Sani-Tip® - ‘Single-Use’ Disposable Tip System

The Sani-Tip® single-use tip system offers patients and dental professionals a superior alternative to disposable tips. Sani-Tip® tips eliminate the risk of moisture contamination and provide a safer, more hygienic environment for both dentist and patient.

Find your ideal candidate with Dental Gateway

When agency fees are eating away at your profits and your ‘in-house’ don’t seem to understand what you need from a dental professional, turn to Dental Gateway: specialist recruiters for the dental industry.

Dental Gateway is the only online network for dental professionals and provides a unique recruitment service for GDCs. When you register with Dental Gateway, your CV is given access to thousands of CVs from qualified and experienced candidates and can browse them time and again for free. You can also post vacancies for free and ensure that your job is seen by dental professionals across the UK.

You can contact candidates directly for a small fee, and with Dental Gateway offering a free trial, your first vacancy post is normally completed without charge!

Because we are dedicated to the dental industry we understand the importance of finding the right candidate and we know that your staff are a vital part of your business.

So visit Dental Gateway for someone dedicated to you.

For more information visit www.dentalgateway.co.uk or call us on 0454 094 4201

The Dental Stock X-Change - The UK’s first online marketplace

Dental Stock X-Change is a trade only online marketplace to cater exclusively to dental professionals. There are over 300 different product lines available to dispose of them without leaving them to the mercy of the landfill, visit the Dental Stock X-Change website www.dentalstockxchange.co.uk

Dental professionals and equipment. However, when technology changes so fast, it can be hard to keep up with the costs.

You can have a stock room overflowing with excess items but have no idea how to dispose of them without leaving them to the mercy of the landfill.

During this course you will learn the all-important preventative care and oral hygiene.

Three short courses are divided into:

• Oral disease – a review of common dental diseases and their treatment

• Infection control

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This year (TDP) from Curaprox, brings you a one day course dedicated to dental professionals the correct way in which to teach their patients about all-important preventative care and oral hygiene.

Aiding patient compliance with TDP

When patients do not comply with their oral hygiene regimen, treatment and follow-up has to be repeated. This can be costly for the patient and practice. Does your dental practice have the possibility of dental implant treatment to a wider patient base and to meaning that in many cases your patient can leave the surgery with a restored smile.

As a dental practitioner, you will know how patients are increasingly demanding that they be seen less. As a result, your practice needs to provide a service that is as patient-focused as possible.

The Dental Directory is pleased to announce these new additions to the Infection Control products within the UnoDent and Classic Range.

The Uno Dent and Classic Range:

• Uno Dent - Three Touch Free Airway Dispenser (SJC 030) – Holds 350ml volumes of air, water or a combination of both

• Classic Automatic Paper Towel Dispenser (CAU 080) – Sensor controlled to dispense paper towels

• Classic Alcohol Free Hand Gel (SJC 040) or Hand Sanitiser (SJC 045) for touch-free hand sanitisation.

Hand Gel (SJC 040) or Hand Sanitiser (SJC 045) for touch-free hand sanitisation.

Central water channel with six separate water channels, guaranteeing precise atomisation of dry air and water with no reduction in air pressure, whilst the Uno Dent and Classic Ranges exclusively available from The Dental Directory. All designed to offer your practice a cost effective solution to your infection control needs.

Dental professionals, nurses, students and technicians can all benefit from using the Dental Stock X-Change to buy and sell dental products and equipment. Not only could you find a bargain, but you can also do your bit for the environment by reusing and recycling your old equipment and redundant materials.

The products are top quality and delivery is always prompt. All in all, the service that Admor offers can only enhance your practice.

For more information, please contact Nisha Gosai, Registry Officer, on 020 7915 0360 or visit www.costa.co.uk/cpd

Further details of this programme can be accessed from www.dental-directory.co.uk

The specialists at EndoCare also frequently hold ‘Lunch and Learn’ sessions and after the procedure as well as a free after-care appointment six months later.

The course includes diagnosis, management plans, treatment options and after care for dental clients. The course is designed with only ten patients to allow them to receive the highest level of care.

The course is for professional dental teams treating endodontic patients. The course will be relevant for general dentists, endodontists and specialists.

The course may be taken as either an optional module of the Restorative Dental Practitioner course or as a stand-alone one-day course.

For further information or to register please visit www.dentalstockxchange.co.uk or contact info@curaprox.co.uk on 01903 858910.

Admor works ceaselessly to meet your needs and, as a company dedicated to providing you specialist and standard office essentials, first rate customer care from dental professionals.

First-rate customer care from dental professionals

For more information on the TDP training system, or to book, contact Curaprox on 01480 620349 or email info@curaprox.co.uk or visit www.curaprox.co.uk

Find your ideal candidate with Dental Gateway

Patients can come in for a ‘walk through’ consult with the specialist. The specialist will also be available to answer any questions that the patient may have.

Results show that 92% of patients who attend a specialist consultation with a specialist, rather than a general practitioner, leave their appointment feeling more confident about their oral health.

As a dental practitioner, you will know how time is a precious commodity. It is therefore of the utmost importance that you are able to provide your patients with the highest level of care possible.

For more information please contact Nisha Gosai, Registry Officer, on 020 7915 1092 or email academics@eastman.ucl.ac.uk

April 18-24, 2011

The experts at EndoCare also frequently hold ‘Lunch and Learn’ sessions during the procedure.

GDPs are to be kept up to date with the latest products and for GDCs to be seen have access to these high specification materials and equipment. However, when technology changes so fast, it can be hard to keep up with the costs.

If you have a stock room overflowing with excess items but have no idea how to dispose of them without leaving them to the mercy of the landfill visit the Dental Stock X-Change the UK’s online marketplace to cater exclusively to the dental industry.

EndoCare is an approved training provider of the British Dental Association and is a member of the British Society of Endodontists.

In order to register to attend the course, the participants will need to contact the Dental Gateway webpage to confirm their attendance.

Due to demand, the dental programme is expected to be oversubscribed and participants are advised to book early as places are limited.

To book your place, please contact your local DENTSPLY distributor or call 0800 585 586 or visit www.dentsply.co.uk

Latin free and available in small to extra-large sizes.

For more information, please contact Mike Coleman at 0785 078 5560 or visit www.4dentaldirectory.co.uk

Visit www.dentalgateway.co.uk to register and start benefiting from your rewards today.

For more information on this new addition to the UnoDent and Classic Ranges, please visit www.endocare.co.uk

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Clear The Air With Communication Courses

Disputes are not uncommon occurrences in the dental practice. Therefore, it is worth learning preventative measures that can be taken to avoid such disagreements, and the effective methods of dealing with them if and when they take place.

To help professionals run a smoother surgery, Smile-On has provided a series of modules concerning communication skills. Due to popular demand, the company has added these more topics to this series.

Communication and Consent: The word ‘consent’ and teaches professionals the most effective methods of gaining this from patients. Practitioners will learn ways of clearly explaining treatment options to patients as well as methods of promoting patient autonomy.

Communication and Complaints: The module helps practitioners to better understand the causes of complaints and how to avoid them. This module will also teach professionals how to manage and resolve conflicts effectively and demonstrate the importance of their role in the dental business.

Recording Communication: This module uses the view of recording conversations and emphasizes the need for sensitivity and confidentiality. Practitioners will learn the types of conversation in the surgery that should be recorded and the procedure to follow.

For more information call 020 7400 8689 or email info@smile-on.com

The effectiveness of Charitable

Charities are an important part of providing a high level of care. When you support a charity, your donation can make a big difference. And, the fact that your donation is tax-deductible means that you’ll receive a charitable deduction.

It’s easy to give back to your community. You can do so by donating money to a charity or by volunteering your time. Whether you choose to make a one-time donation or establish a recurring gift, you’ll be making an impact on someone’s life.

The National Health Service (NHS) is one of the most important charities in the country. By donating to the NHS, you’re helping to ensure that everyone has access to the best possible healthcare. The NHS relies on donations from people like you to continue providing high-quality care.

For more information on the benefits of becoming an Authorised Provider please call Nuview on 01453 872266 or email news@voroscopes.co.uk

For more information on the range of products, visit www.tandex.dk

The OPNIE Microscopio from Nanovue

The OPNIE Microscopio, designed by Carl Zeiss and created especially for the dental profession, represents a major leap forward in dental magnification and illumination. Already a preferred tool in specialist areas like endodontics, the Zeiss Microscopio has also changed the way general dentistry is practiced, as Dr Nigel Spiller recently demonstrated as part of a Centre in Bolton, found out.

‘Having seen Micro Anam in the same practice at the 2010 Dentistry Show, I could not resist trying their Microscopio’.

‘I am a tall person, and Haween really understood how to choose the right equipment to suit our needs. The 280mm focal depth was important for me, and the Microscopio completely fulfills this criterion. I have been very impressed with Haween’s offer of the Microscopio equipped in my surgery. A dental microscope is usually placed on a pedestal to allow deep learning curves, but the quality of the Zeiss Pico is very good and I really love using it. I do use it for almost every patient but I think it suits the Zeiss anam to make my day’.

For more information please call Haween on 01453 872266 or email info@voroscopes.co.uk

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25 years providing medical optics

DP Medical Systems is in its 25th year of providing medical optics to the medical profession. The company’s mission statement is “to make our customers lives easier and more comfortable, to be able to see clearly, safely and significantly and to give people the tools to work and live with the best quality of life.”

See www.dpmedicals.co.uk.

Visual acuity are of paramount importance in all educational establishments, it is the role of the Dental Technicians to provide the correct lenses to correct any sight problems. GP’s and Dental Surgeons are now all aware.

ChairSafe disinfectant foam cleaner is available in 250ml and 500ml spray bottles. The product is specially formulated to clean sensitive surfaces and equipment, including the leather and synthetic facings of dental chairs. ChairSafe disinfectants are also available in a range of non-aqueous foaming dispenser units for the easy cleaning of instruments.

www.bienair.com

Outsourcing Governance With CODE

Recent research has shown that approximately one third of dentists feel that their professional indemnity is not worth the cost to them, and that the pressure is the most significant impact on the overall cost of their practice. Outsource Governance with CODE will work with you to ensure that your practice is running as smoothly as possible.

For further information on special offers or to place orders call Jackie or click here.

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problem solving and for improving patient outcomes. The training should include developing the skills and techniques to help you work in an evidence-based approach.

The module will also improve the patient experience by enabling all members of the practice team to provide patient-focused care.

The module will also help practices to ensure that patient care is consistently good and that the needs of patients are met.

The module will also cover the following:

- Recognising the importance of providing good care
- Understanding patient needs
- Identifying areas for improvement
- Developing strategies to improve patient care